



Standard ERP

Cheetah Management Services Sociedade Unipessoal, Lda

Cheetah Management Services, Sociedade Unipessoal, Lda based in Funchal, Madeira, offers services in the accounting and financial area for multi-national corporations.

■ BACKGROUND

Cheetah Management Services, Sociedade Unipessoal, Lda based in Funchal, Madeira, offers services in the accounting and financial area for multi-national corporations. The company was established by Richard J. Benn, with the main goal of providing international tax and financial planning services.

Cheetah Management Services, Sociedade Unipessoal, Lda is a member of Praxity, which is a global alliance of accounting firms.

■ THE SOLUTION

Before HansaWorld Enterprise, Cheetah worked with extensive Excel spreadsheets and had their accounting outsourced. This company used a competitor software that Cheetah didn't really like. After 6 months of searching in the market for a possible solution tailored for the company, Cheetah decided to implement HansaWorld Enterprise for accounting bureaus, including the multi-language and multi-currency functionality and also the Contracts module. There are 10 users that log into the system daily.

"We chose HansaWorld Enterprise software firstly because of its price, secondly because of its functionality and also due to the fact that it runs on multiple platforms, which made the system very stable," commented Richard J. Benn.

■ A NEW ERA: HANSAWORLD ENTERPRISE

Cheetah is a service company in the accounting and financial areas, and the customers' accounting is all done in HansaWorld Enterprise. The system currently has 100 companies in the same database, and with the Contracts module Cheetah can easily do the monthly invoicing using the invoiceable Contracts maintenance routine.

Thus the company sets up a contract for each new customer and controls the invoicing through the mentioned routine. Moreover, Cheetah runs some reports that help to control the receivables and payments, and all of this is done in a fast and efficient way. Since Cheetah has many international customers, some documents such as invoices are sent in English using the base currency according to where the customer's company is based. Reports are also run in different base currencies.

At Cheetah, the two languages spoken are English and Portuguese, therefore the company found in the multi-language interface the best solution for its employees daily routines.

■ BENEFITS AND RESULTS

According to Richard J. Benn, director of Cheetah, the company found in HansaWorld Enterprise the functions that meet the company's specific needs. One of the benefits is that the system handles more than one base currency, which is very useful since Cheetah uses up to 5 currencies for one single company.

Cheetah also needed to work in the same database with different companies, which is possible with HansaWorld, so it is a benefit for the company to have up to 100 companies in the same database. An additional requirement was running in Mac and PC environments simultaneously.

"We needed a competitively priced package that would fulfil these criteria," concluded Richard J. Benn.

■ LOOKING INTO THE FUTURE

In the future Cheetah would like to implement the CRM system, have internet access and also the possibility for its customers to access specific parts of the system, with specific user rights defined. With integrated CRM the company will be able to know customer preferences and build long-term relationships by delivering exceptional service. Also, it will be possible to have 360-degree overview of the customer's status, not only in the financial area but also all activities related to a Contact.

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www.mri-cheetah.com

Allowing customers to have access to certain information in the system will also reinforce the service. With internet access implemented, employees no longer have to be tied to the office, they can access the system wherever and whenever they want.

■ ABOUT HANSAWORLD

HansaWorld is a leading software house providing a full suite of Enterprise Resource Planning and Customer Relationship Management products that delivers the flexibility required by today's businesses.

The group employs more than 300 staff with a strong network of subsidiary companies and distribution partners on all continents. This network enables us to offer international implementation in over 30 languages with country specific localizations. The products are easy to use and available on all smartphones, tablets and desktops including Mac, iPhone and iPad.

HansaWorld continually invests in Research and Development to provide innovative and future proof products to our customers.

As recognized innovators for over 25 years, HansaWorld shows continued technological leadership in the international business software industry.

More than 550,000 companies trust us with their business critical information.



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